Abridged Minutes of the Board Meeting of the
Eclipse Foundation, Inc.
September 20, 2006

Attendees

Winston Damarillo (Simula Labs)
Jonathan Khazam (Intel)
Jochen Krause (Add-in Provider Representative)
Howard H. Lewis (Add-in Provider Representative)
Scott Lewis (Committer Representative)
Kai-Uwe Maetzel (Committer Representative)
Jeff McAffer (Committer Representative)
Eric Newcomer (IONA)
Kevin Parker (Serena)
Brian Roberts (representing Paul Czarnik, Compuware)
Jim Saliba (representing Sam Greenblatt, CA)
Mike Taylor (Add-in Provider Representative)
Dave Thomson (IBM)
Petri Virtanen (representing Heikki Koivu, Nokia)
Tim Wagner (Committer Representative)
Todd Williams (Add-in Provider Representative)
Christy Wyatt (Motorola)

Janet Campbell (Secretary)
Mike Milinkovich (Executive Director)

Location: Omni Hotel, Irvine, Texas.

Administrative Items:

A number of resolutions were reviewed and approved by the Board. These resolutions included:

- The minutes of previous meetings were approved.
- Tim Wagner joined the IP Advisory Committee.
- The Board welcomed Winston Damarillo as Simula Lab’s representative to the Board of Directors. Simula Lab joined the Eclipse Foundation as a Strategic Developer member.
- A Board Working Group was created to assist the Eclipse Management Organization (EMO) in developing modifications to the Eclipse Development Process. Members of this working group include: Winston Damarillo, Jeff McAffer, Scott Lewis, Jochen Krause, Michael Bechauf and Kevin Parker.

The Board discussed the proposed changes to the Development Process recommended by the EMO. Specifically, changes in the following areas were discussed:

1. Incorporating the concept of Mentors into the Development Process;
2. Requiring a minimum number of votes for a project to pass the Release Review;
3. Formally incorporating the incubation of projects into the Development Process;
4. Managing the Roadmap Process; and

- The Board unanimously agreed to the use of Google AdSense on the Eclipse Plug-in Central (EPIC) portion of the Eclipse.org website. This approval will be reviewed in six
• The Board reviewed the unaudited year-to-date financial results as at June 30, 2006. As of that date:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>$3.4M</td>
</tr>
<tr>
<td>Expense</td>
<td>$3.1M</td>
</tr>
</tbody>
</table>

**Committer Issues and Update:**

Committer Issues were discussed. Kai-Uwe Maetzel reported that there were no significant issues and that in general Committers are getting happier. Further, he reported that Committers are very supportive of the general direction of the proposals that are currently being proposed for both the Intellectual Property and Development processes. Scott Lewis reported that the build workshop was considered a great success.

**Add-in Provider Issues and Update:**

Add-In Provider Issues were discussed. Todd Williams reported that on a recent Add-In Provider call concerns were expressed at the difficulties encountered when attempting to get involved in existing projects. The need for clear project contact information was identified and the need for transparency in the projects was discussed.

**Market Research**

Mike Milinkovich presented a summary of the 2nd Annual Eclipse Global Enterprise Survey conducted by the Evans Data market research firm. A copy of this report is available on the Eclipse.org wiki.

**Marketing Update**

Mike Milinkovich provided the Board with an update on the Marketing status and upcoming plans.
Press Releases in Q1

- Second Annual Eclipse Global Enterprise Survey Points to Rapid Adoption of Eclipse Rich Client Platform
- Eclipse Foundation Approves APERI Storage Management Project

Notable Coverage

- Computer Business Review
  - Eclipse one of top 10 most influential companies in App Dev.

- CRN Hot Button Issue: Application Development
  - Eclipse named 1 of 5 key trends for solution providers.
  - [http://www.crn.com/sections/custom/custom.jhtml?articleId=192205134](http://www.crn.com/sections/custom/custom.jhtml?articleId=192205134)

- Government Computer News – ‘Software’s total Eclipse’
  - NASA’s usage of Eclipse RCP
Callisto Coverage

- LOTS and LOTS
- Application Development Trends - Eclipse Foundation synchronizes largest ever open-source project release
- Internet news - Eclipse’s ‘Callisto’ Onslaught
- The Register - Eclipse challenges Microsoft delivery reliability
- SD Times - Eclipse Sets Off a Big Bang
- InformationWeek - Eclipse Upgrades Open-Source Tools
- heise online - Callisto fasst Eclipse-Projekte zusammen
- Vista\Intel\Mac\Callisto\630

Callisto

- Webinars
  - 3 webinars each attracting 50-60 attendees
  - Thanks to Adobe for contributing time on Breeze

- Podcasts on EclipseZone
  - 9 podcast with Eclipse Callisto project leaders
  - Average about 2000 downloads each

- Article placements with JDJ and OnJava
  - OnJava article - Eclipse RCP: A Platform for Building Platforms
  - JDJ - A Look at the Eclipse Callisto Release
RCP Marketing in Q3

- Case Studies
  - JP Morgan
  - US Army and Band Xi
  - Adobe

- Webinars
  - Sept. 26 webinar on SysCon with Jeff McAffer and Wayne Beaton

- Press
  - Press release announcing RCP adoption rate according to Evans Data study

Web Site Re-Design – User Friendly Home Page
User Friendly – Pillars/Communities

Other Activities in Q3

- Podcast Series focus on business value of using Eclipse
  - Series of 3 podcasts with Dana Gardner
  - Episode #1 with Brent Williams, Senior Analyst with KeyBanc Capital Markets
  - Episode #2 with Bill Roth, BEA and Steve Heitzel, Wind River
  - Episode #3 with Maher Massi, Genuitec and Damion Heredia, Lombardi Software

- Market Research Working Group
  - Market study completed by Evans Research and delivered to the sponsor companies
  - Sponsored by Genuitec, Instantiations, Exadel, Fawcette, Serena, Sybase, Compuware, IBM and Business Objects
Q4 Activities

- Press – Focus on RCP/Equinox case studies and 5th Anniversary
- RCP Marketing Work Group
  - Co-marketing efforts with Eclipse member companies
  - Sponsor RCP-centric Webinars
- Webinar Series
  - Mylar, CDT and RAP
- Podcasts
  - 6 more podcasts with EclipseZone
**Membership Update:**
Mike Milinkovich provided the Board with an update on the Membership of the Eclipse Foundation.

### 2006 Membership Summary

**Current Membership Profile**
- Strategic Members: 18
- Add-In-Provider: 107
- Associate: 17
- Unaffiliated Committers: 5
- Sum: 147

### New Members so far in 2006
**Target by 3Q06 is 24 actual is 32**

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Members</th>
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<tbody>
<tr>
<td><strong>Q1 2006</strong></td>
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<td>EADS</td>
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<td>iMEDIC GmbH</td>
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<td>MicroDot</td>
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<td>Kyoto Microcomputer Co</td>
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<td>Fortify Software</td>
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<td>Codign Software</td>
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<td>Perforce</td>
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<td>ST Microelectronics</td>
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<td>SalesForce.Com</td>
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<tr>
<td>MedicalBanking Project (Associate)</td>
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<tr>
<td>Software &amp; Support Verlag (Associate)</td>
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<td>Software AG</td>
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<td>SugarCRM</td>
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<td>Krugle, Inc</td>
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<td>MySQL</td>
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<td>NexB</td>
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<td>Juluna</td>
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<td>I-Logix</td>
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<td><strong>Q2 2006</strong></td>
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<td>TNI-software</td>
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<td>TransMend</td>
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<td>MontaVista</td>
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<td>Technological Education Institution of West Macedonia (Associate)</td>
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<td>Metallect</td>
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<td>Intervoice</td>
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<td>Inetsoft</td>
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<td>Vector Consulting</td>
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<tr>
<td><strong>Q3 2006</strong></td>
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<tr>
<td>Sony Ericsson Mobile</td>
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<td>ARM Limited</td>
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<td>ADOBE</td>
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<td>KPIT</td>
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<tr>
<td><strong>Simulabs</strong></td>
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Strategic Members (18)

Change in Membership Status

<table>
<thead>
<tr>
<th>Organization</th>
<th>Reason for change</th>
</tr>
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<tbody>
<tr>
<td>Unisys</td>
<td>Dropped did not pay for 2 years</td>
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<tr>
<td>Mergere &amp; LogicBlaze</td>
<td>Membership changed to Simulabs</td>
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<tr>
<td></td>
<td>Strategic Developer</td>
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Project Update:
Mike Milinkovich provided the Board with an update on the projects of the Eclipse Foundation.

Project Changes (Proposed)

- DSDP • Tools for Mobile Linux
- Modeling • MTM (model-to-model)
- Technology • COSMOS (systems management)
- Technology • g-Eclipse (grid)
- Technology • Subversive
- Technology • SVN Team Provider

Project Changes (Created)

- DTP • Enablement
- Tools • Orbit (common components)
- Technology • Aperi (storage management)
- Technology • ECM Rich Client Platform (Apogee)
- Technology • RAP (Rich AJAX Platform)
- Google Summer of Code
Project Changes (Other)

- **Releases**
  - Technology • PTP – 1.0
  - Modeling • EMFT – 1.0
  - DSDP • eRCP – 1.0
- **Moved**
  - Technology ⇒ Tools • AspectJ
  - Technology ⇒ Tools • AJDT
  - Technology ⇒ DSDP • eRCP
- **Withdrawn**
  - Technology • ALF – continuing as incubator


Eclipse Foundation, Inc.