# **Your Partner for Intelligent Industry Solutions**

msg – the company and software product maintenanace

Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications Financial Services Government Insurance Life Science & Healthcare Travel & Logistics Utilities Automotive Communications



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### msg systems at a Glance



Founded in: 1980

Business Group

International

Independent

More than 3,000 employees

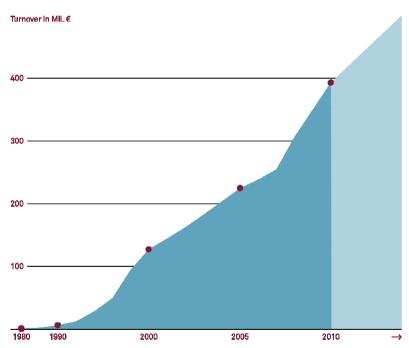
Turnover: 392 million € (2010)

#### Board of Directors

- Hans Zehetmaier (Chairman)
- Dr. Stephan Frohnhoff
- Karl-Martin Klein
- Frank Plechinger
- Volker Reichenbach
- Dr. Dirk Taubner

### We have experienced

consistent growth and continue to grow



 Holds 7<sup>th</sup> place among the most successful German IT consulting and system integration companies

# **Industry Competence**



We enjoy an excellent reputation as an experienced industry specialist

Utilities

Life Science & Healthcare

Travel & Logistics

Communications

Financial Services

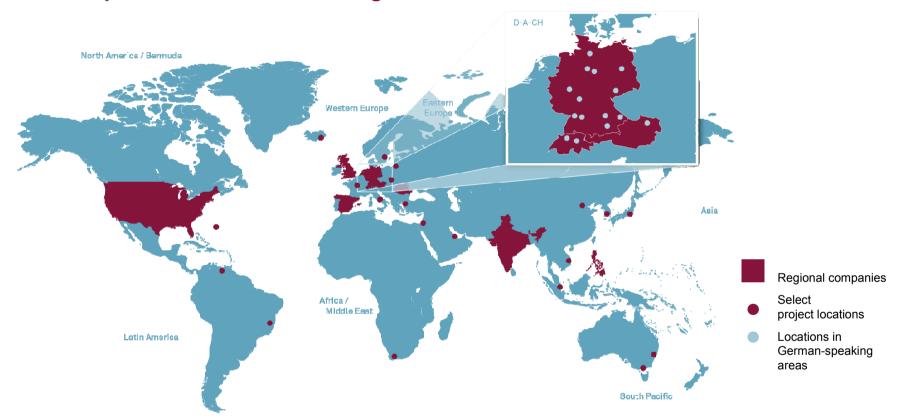
Automotive

Insurance

# Locations



## **Competent service around the globe**



Subsidiaries in: Germany | Austria | Switzerland | Great Britain | The Netherlands | Romania | Spain | India | The Philippines | Singapore | USA

msg systems ag, July 2011

#### **Software Maintenance**



- Providing worldwide 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> level support
- for complex SW Products incorporating diversified technologies,
   e. g. FS-RI (Reinsurance Solution)
- over different branches / forks
   e. g. FS-RI 6 versions in maintenance including customer individual add-on's
- following established processes and standards,
   e. g. SAP Product Standards
- supported by integrated tools, e. g. HP Quality Center, SAP CSN
- flexible due to near / off-shoring capabilities
- independent due to own infrastructure
- backed by strong long-term partnerships
   e. g. SAP, microsoft, ibm, hp, citrix



# **Example of Service Level Agreements**



### standard support

high priority incident:
office hours, reaction time 30 min; maximum repair time 2 days

### extended support

high priority incident: 20h/5days per week, reaction time 30 min; maximum repair time 4 h

### on call duty

high priority incident: 24h/7days per week, immediate reaction; maximum repair time 4 h

#### possible SLA enrichments:

- managed services incl. hosting
- customer individual add-on developments
- special training
- functional, technical and process consulting



## References (Excerpt)



### Successful customer relationships for more than 30 years

#### Consulting

Achmea | Aptargroup | Bausparkasse Schwäbisch Hall | Bayerisches Landesamt für Steuern | BRUNATA | Deutscher Sparkassenverlag | E.ON | Provinzial Rheinland | Versorgungsanstalt des Bundes und der Länder (VBL)

#### **Individual Solutions**

Allianz | AUDI | BG-PHOENICS | BMW Financial Services | BMW Group | Daimler | DER Deutsches Reisebüro | Deutsche Bank | Deutsche Post | Sächsischer Landtag | Versicherungskammer Bayern | VR Leasing

#### **Standard Software**

AGCO Fendt | ERGO Hestia | Finanz Informatik | Helvetia | HUK-COBURG | ING Nationale-Nederlanden | Migros Bank | Munich Re | Sparda Banken | Talanx | Vienna Insurance Group | Volkswagen Financial Services | Zurich Financial Services

#### **Cross-Industry Services**

Bausparkasse Schwäbisch Hall | Bayern LB | Bosch und Siemens Hausgeräte | Bundesrat | CSS Kranken-Versicherung AG | Gothaer | PKV-Verband | Provinzial NordWest | St. Anna Schulverbund

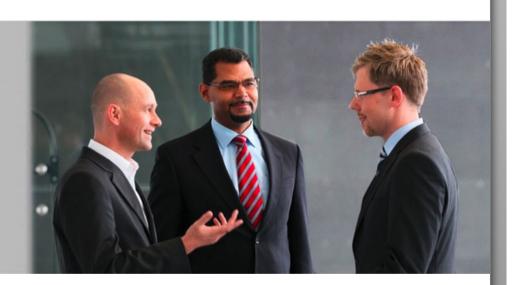
# Thank you for your attention

#### msg systems ag

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