

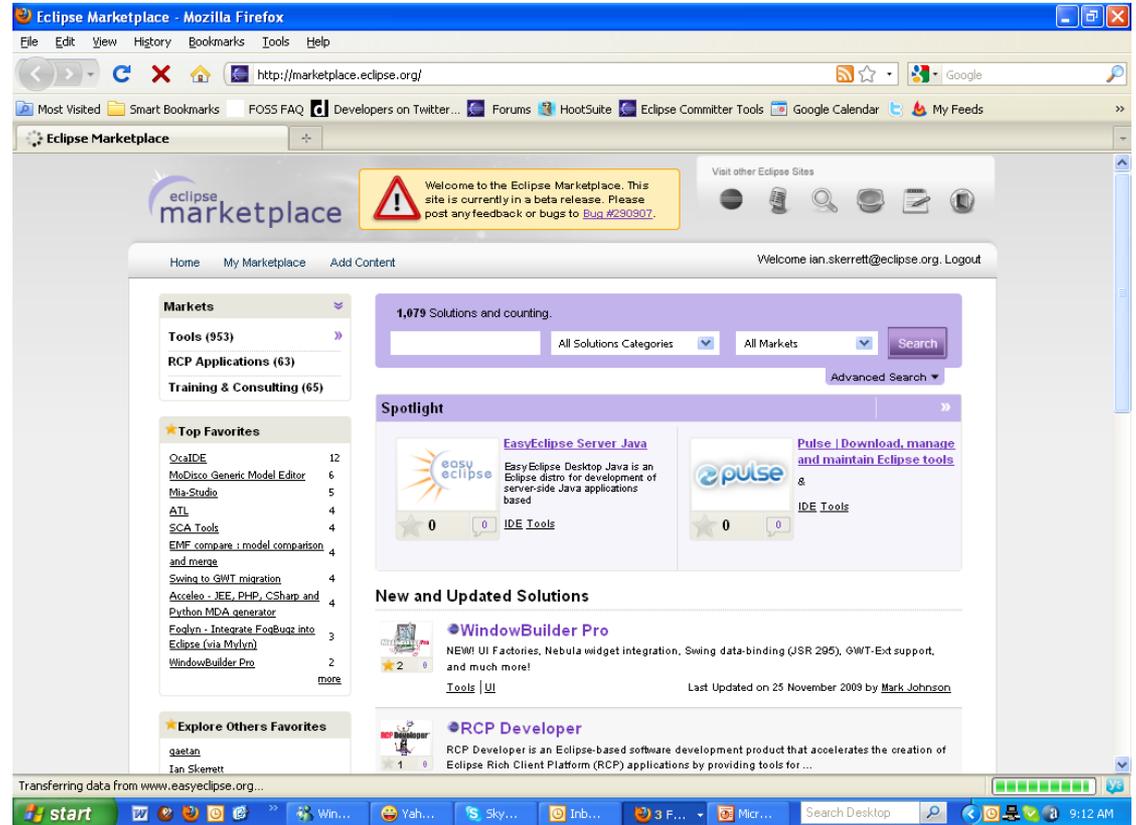


Marketing Update for Q4/ 2009

Eclipse Marketplace (aka EPIC 2.0)



- Launch Date December 8
- Includes new API to enable access to data



Eclipse Day Program



- EclipseRT Day in Austin and Toronto
 - Approx. 65 attendees in each location
 - Thanks to IBM for hosting
- Eclipse Modeling Day in NYC and Toronto
 - Approx 65 attendees in each location
 - Thanks to Credit Suisse and IBM for hosting
- Eclipse Insurance Day
 - Approx 100 attendees
 - Sponsored by ARS, BIRT Exchange, compeople, EclipseSource, in2solutions, moresophy, Sopera, Weigle Wilczek,

Eclipse DemoCamps in November



- DemoCamps held in 33 cities around the world, including China, India; most cities ever
- Attendance continues to be strong
 - average 33 people attend
 - Many are SOLD OUT
- Will continue DemoCamps in 2010

Eclipse Training Series (Fall 2009)



- Series to run from Oct 19 – Dec 4
- 9 companies participating:
 - WeigleWilczek, Soyatec, RCP Company, Obeo, itemis, Industrial TSI, Gerhardt, EclipseSource, AvantSoft
- Results
 - 6 classes ran; lowest number for any training series
 - Only RCP classes actually ran
- Need to re-evaluate if this is a valuable program

Introducing Eclipse Labs



- Current Situation: To start an Eclipse related open source project you have two options:
 1. Propose an Eclipse Foundation project or
 2. Host the project at SourceForge, Google Code, Codehaus or some other hosting site.
- Eclipse Labs will introduce a new option that will be more closely aligned to the Eclipse community
 - Over time it might also become the place to incubate projects, thus reducing the workload on the IP team

Eclipse Community Awards Update



- Introduce New Awards for 2010
 - Most Open Eclipse Project
 - Shiny New Toy Award (Most Innovative New Feature)
 - Individual Who Open Most Bugs
 - Individual Who Closes Most Bugs

- Drop Top Ambassador Award

- Combine Open Source and Commercial RCP into Best RCP App Award

- Combine Open Source and Commercial Equinox into Best Equinox App Award

- Remaining Awards:
 - Top Committer, Top Contributor, Top Newcomer Evangelist
 - Best OS and Commercial Developer Tool

- Winners Announced at EclipseCon