



Strategic Developer Report



OpenMethods, LLC

December 10, 2008
San Francisco

Leveraging Eclipse



- OpenVXML (Branded VTP)
- OpenVMXL EE (Value-add Package)

Redistributing:

- Eclipse Plug-in Developers Edition
- Voice Tools Project
- BIRT

Leadership at Eclipse



- Voice Tools Project (Trip Gilman)
- Board of Directors (Tim Barnes)
 - Strategic Developer Metrics Working Group (Tim Barnes)

Investment in Eclipse



Committers: (5)

- Trip Gilman
- Randy Childers
- Adam Berry
- Tyler VanWinkle
- Lonnie Pryor

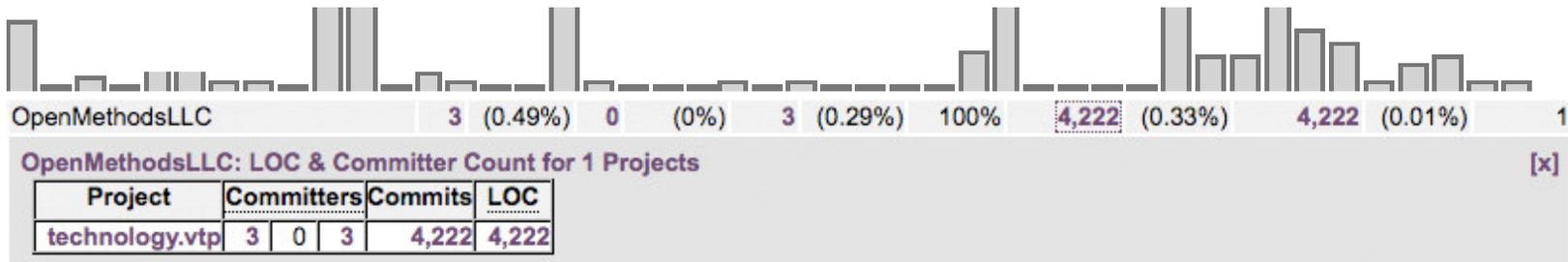
Developers / QA / Documentation: (5)

- Steve Haga
- Eugene Liu
- Derek Moore
- Jerric Davis
- Sam Hopkins

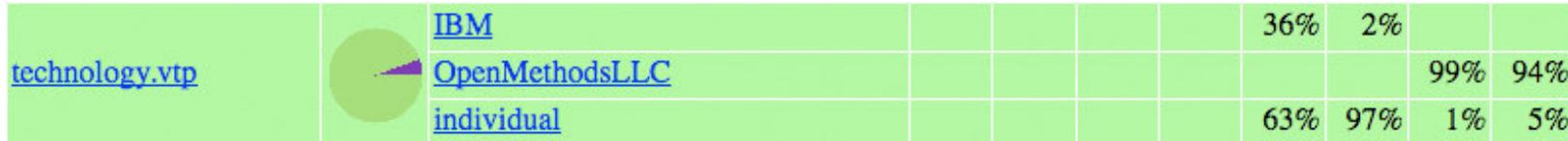
Dash Reports



Project Activity



Project Diversity



Note: The designation of the voice tool project has changed from technology.vtp to technology.voicetools. This change does not appear to carry over to all dash reports.

Bugzilla Reports



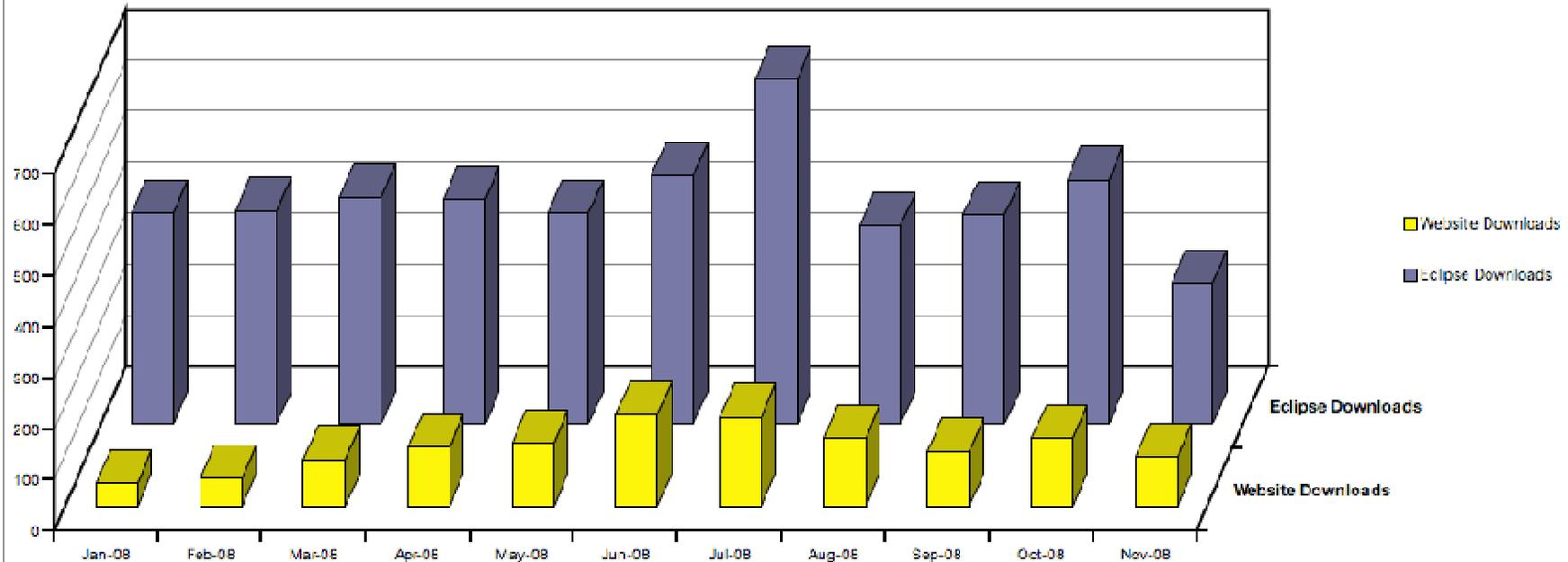
Originally most of the issue tracking for the VTP was done internally at OpenMethods. We are in the process of migrating this to using the standard Bugzilla infrastructure provided by the Eclipse foundation.

New & Noteworthy



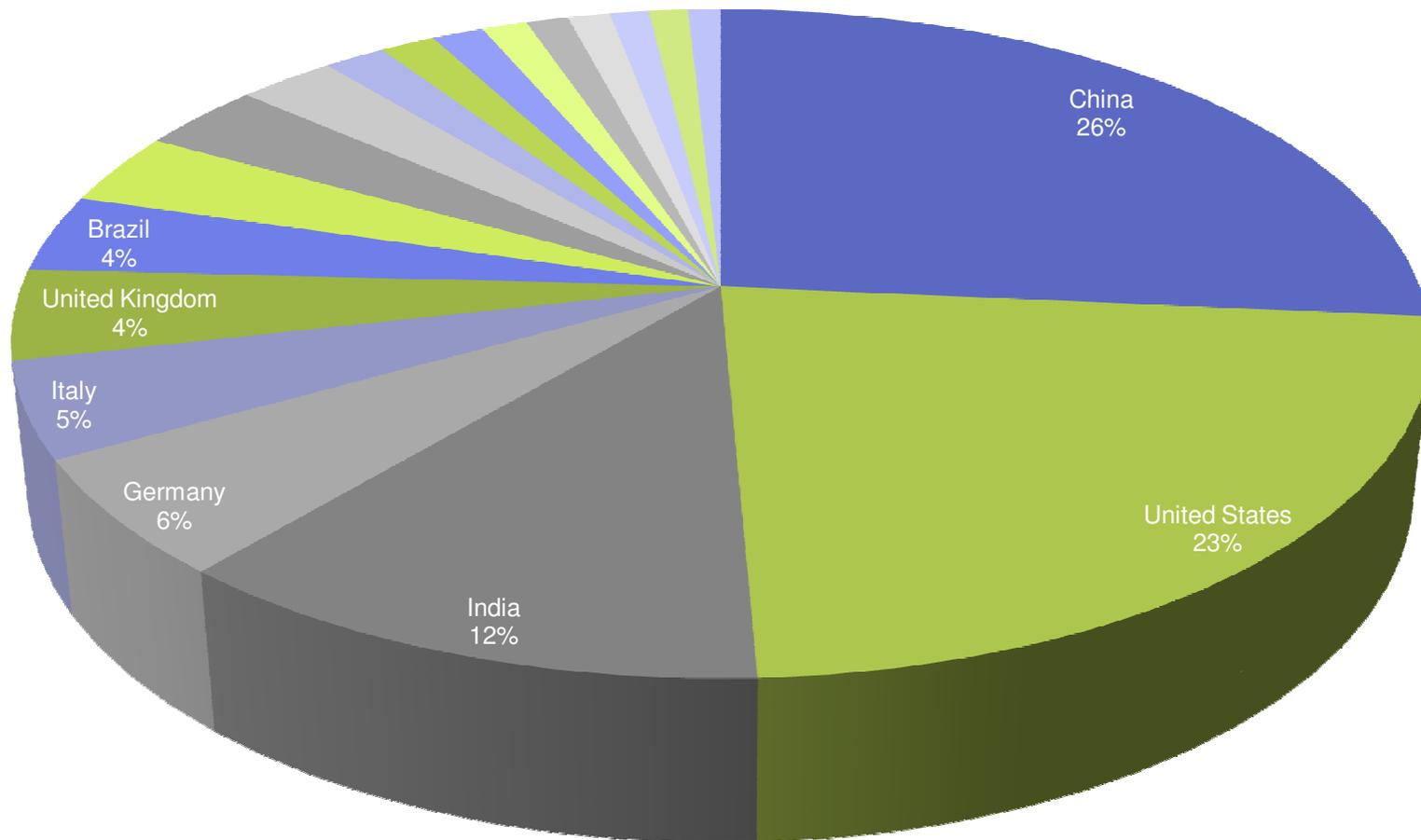
- Moving towards joining combined release with E4
- Working on gaining project mentorship
- Discussing possible synergies with the Runtime Project and our Enterprise Offering
- Increased project diversity
- Want to start a Telecommunication Industry Working Group for carriers.

Project Activity and Adoption



	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Jul-08	Aug-08	Sep-08	Oct-08	Nov-08
Website Downloads	46	56	93	117	125	181	176	135	108	134	97
Eclipse Downloads	413	418	445	440	413	486	676	390	411	479	277

Project Activity and Adoption by Geography



Actions and Further Thoughts (1)



OpenMethods is stepping down as a Strategic Developer Member to Solution Member.

(There is zero revenue impact to the Foundation.)

Reasons:

- Not consistently meeting 8 FTE developer obligation.
- Still in incubation.
- After 2 years not part of the annual release.
- Not meeting architecture and other council requirements.
- After 2 years not working in a fully open and transparent way (Bugzilla).
- Increase in membership dues represents a SUBSTANTIAL CHANGE and additional cost over 2008 and 2007.

Actions and Further Thoughts (2) IMHO



- Industry working Groups hold the most promise for the long term survival of the foundation.
- *A SALES FOCUS* and the Enterprise Membership are key to driving revenue growth.
- IP Reviews, Governance, and Community need quantifiable ROI and a clear value proposition for Enterprise Membership prospects and success in this new membership category.